

RAJA RAO VENNA

Rajavenna26@gmail.com | (469) 803-9065 | LinkedIn.com/in/rajavenna

EDUCATION

The University of Texas at Austin	Bachelor of Business Administration, Finance Minor: Management Information Systems	May 2025
--	---	----------

EXPERIENCE

Bank of America

Global Operations Analyst; Charlotte, NC July 2025-Present

Joined team automating data reporting and banking services processes at Bank of America

- Using Python, SQL, Copilot, and Excel to create data tables and recurring monitoring reports to track 5000+ customer support cases across multiple associate communications threads leading to software bugs patched in bank software and improved training for associates
- Automating manual workflow processes for escheatment check procedures, online account overdraft settings, and credit card fulfillment

Global Operations Summer Analyst; Phoenix, AZ

June 2024-August 2024

Joined team responding to a MRA sent by the OCC regarding Bank of America's customer relations insufficiencies

- Audited 40 client complaints to identify errors committed in the bank's garnishment workflows leading to a 60% reduction in reported customer complaints month over month
- Aggregated historical garnishments call data totaling over 1,000 call segments to create automated progress reports for departmental managers using Excel, Tableau, and SQL resulting in improved reporting standards for the OCC
- Refined various reporting systems by identifying errors and redundancies in data resulting in improved data management standards

Blackstone LaunchPad

Facilities Coordinator; Austin, TX

January 2024-December 2024

UT Austin startup hub founded by Blackstone enabling founders to develop early-stage startups. Alumni include Favor and Flo Recruit

- Advised ~50 founders on LaunchPad grant and accelerator program applications resulting in 30+ founders receiving startup grants
- Organized and hosted promotional events, pitch competitions, and fundraising campaigns with firms like Capital Factory and Experian resulting in over \$25K awarded to startup founders

Cherryish Yourself

Finance and Operations Lead; Austin, TX

May 2023-August 2024

Cherryish Yourself (CY) is a merchandise brand raising awareness for sexual assault and supporting survivors

- Prepared project-based and semi-annual budgets and reports in preparation for the launch of upcoming hoodie and t-shirt products
- Developed direct procurement logistics, manufacturing purchase process, and product-quality testing for CY's hoodie and T-shirt products leading to initial inventory purchases of both products
- Established CY's financial and inventory management framework, including the setup of systems such as QuickBooks Online and business banking accounts, to accurately track and differentiate revenue streams from online (card-based) and in-person (primarily cash) sales

Stashrun

Strategy and Operations Lead; Austin, TX

July 2022 – April 2024

Silicon Valley technology start-up that gamifies philanthropy and brand marketing; raised ~\$1M in pre-seed funding

- Created data management standards for B2B client data and in-app relationships leading to over 100 total non-profit and business clients
- Deployed and managed product data using APIs and Excel during product demos and marketing campaigns resulting in increased user retention rate and \$15K raised for non-profit clients
- Conducted due diligence of ~50 VC firms which included dilution analysis, assessing operational structure impacts, and portfolio analysis
- Developed pitch decks for investors for multiple pitch meetings for current and potential investors

PROJECTS

FIN372: Financial Technology | Q2 10-year Valuation Project

January 2024

- Assess present valuation of Q2 Banking based on a 10-year projection of Q2s cash flows using DCF

HONORS

- Texas Excellence Scholar

August 2021 – May 2025

ADDITIONAL INFORMATION

Technical Skills: SQL, Python, R, MS Excel, Tableau

Certifications: Georgia Tech Python Programming Course, Google AI Agents Course, SAP Business ByDesign Financials

Interests: Fintech AI Agents, Prompt Engineering, Public Policy, Ultimate Frisbee, BBQ, Reading

Work Eligibility: Eligible to work in the U.S. with no restrictions